

# THE POWER OF BEING UNDERSTOOD

AUDIT | TAX | CONSULTING



# **RSM AVAIS HYDER LIAQUAT NAUMAN CHARTERED ACCOUNTANTS**

## **Business Profile**



# AN INTRODUCTION

A brief overview of the Firm

# Establishment of the Firm

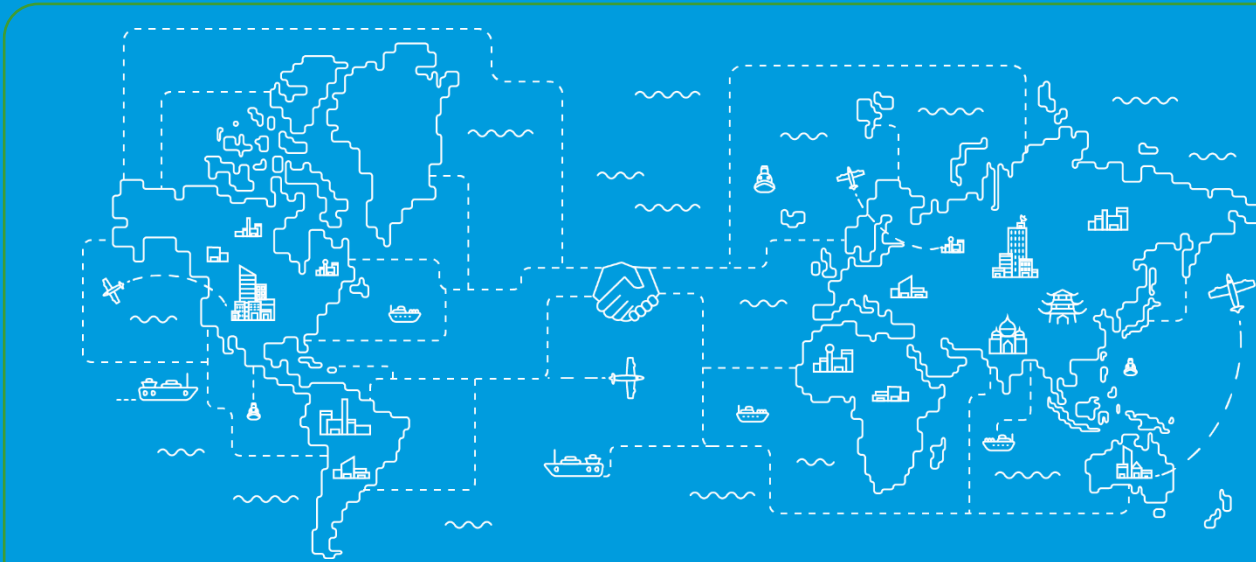
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- Founded by Mr. Wiqar Avais – Senior Partner.
- Has been in existence under its present and former names since 1979.
- The initial base of operations of the firm was Muscat, Sultanate of Oman.
- Started operations in Pakistan in 1988 when the firm's operations in Oman were acquired by Arthur Andersen (the then #1 ranked firm globally).
- In Pakistan, the firm grew exponentially, geographically and by reputation, to become one of the top eight (08) ranked firms in Pakistan.

# International Affiliation

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- RSM is the 6th largest network of full service accounting and consulting organization in the world having a fee income of approx. \$ 9.4 billion
- The firm became a member firm of RSM International in 1996. However, in 2002 when RSM International decided to re-align its global structure, the firm opted for provisional member status as a correspondent member firm.
- In 2012, the firm once again attained the status of a member firm within RSM International after a rigorous and thorough quality control exercise conducted nationwide by RSM International.
- RSM AHLN is now actively involved in the rendering of services to international clients globally and execution of projects and assignments with other member firms.



64000 minds, 820 offices, 120 countries, 1 network.

# Network of Offices

- The Firm has the largest network of offices amongst Chartered Accountancy firms operating in Pakistan.
- Operates in 05 key cities of Pakistan having a full-strength office in each province of the country.

Major Business Centers	Emerging Business Hubs
Lahore Karachi Islamabad Faisalabad	Peshawar

- Additionally, the firm has a full-strength office in Kabul, Afghanistan

# Quality Control Process

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- The firm's work product is subject to both internal and external inspections periodically by RSM International every three years and Institute of Chartered Accountants of Pakistan (ICAP) every 2½ years.
- The firm carries out peer reviews of its various offices as per policy. The exercise is jointly overseen by the Partner In-Charge of Ethics and Independence and Partner In-Charge Quality Control.
- Firms' Partners have acted as quality control inspectors on behalf of RSM International and carried out inspections and reviews of other member firms.
- The firm has consistently enjoyed satisfactory quality control rating ever since inception.





# KEY DRIVERS & HUMAN CAPITAL

Driving the Business Forward

# The Partners

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- The Firm is collectively managed by 10 partners with Mr. Hamid Masood being the Managing Partner.
- All Partners are members of Professional Accounting Bodies such as ICAEW, ICAP & ACCA.
- Each office of the firm is directed and managed by a Partner.

# Partners – Lahore

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**Wiqar Avais**

Senior Partner

A senior professional with over 50 years of experience



**Adnan Tirmizey**

Partner

A thorough professional with an eye for detail



**Inam-ul-Haq**

Partner

A tech savvy and dynamic partner



**Rifat Saeed**

Partner

An experience HR professional

# Our Partners

Sr. #	Name	Position	Professional Qualifications
1.	Hamid Masood	Managing Partner	FCA – ICAP (1983)
2.	Wiqar Avais	Senior Partner	FCA – ICAP (1974) FCA – ICAEW (1974)
3.	Rifat Saeed	Partner	FCA – ICAP (1974) FCA – ICAEW (1974)
4.	Syed Ali Adnan Tirmizey	Partner	FCA – ICAP (1997)
5.	Inam-ul-Haq	Partner	FCA – ICAP (2005)
6.	Adnan Zaman	Partner	FCA – ICAP (1985)
7.	Javed Pyar Ali Agrawala	Partner	FCA – ICAEW (1981)

# Our Partners

Sr.#	Name	Position	Professional Qualifications
8.	Syed Naveed Abbas	Partner	FCA – ICAP (2008) FCA – ICAEW (2002)
9.	Muhammad Arif Saeed	Partner	FCA – ICAP (2006)
10.	Bilal Ahmed	Partner	FCA – ICAP (2016)

# Our People

Name	Position	Qualification	Relevant office
Jamil Akhter	Executive Director	MBA (Finance)	Islamabad
Ahmed Saleem	Executive Director	Fellow Public Finance Accountant	Karachi
Abdullah Wiqar	Executive Director	ACA – ICAEW	Lahore
Talal Zahick	Executive Director	ACCA	Lahore
Ismail Khan	Director	Fellow Public Finance Accountant	Peshawar
Vaseem Mansoor	Director	MS (Finance)	Islamabad
Sameeullah	Director	ACA – ICAP	Lahore

# Our People

Name	Position	Qualification	Relevant office
Abdullah Bilal	Manager	ACCA	Quetta
Tanveer Khan	Manager	Associate Public Accountant	Kabul
Sher Ali	Manager	MBA	Kabul
Bilal Ahmed	Manager	ACA	Faisalabad
Saad Hanif	Manager – Audit & Assurance	ACA	Lahore

# Our People

Name	Position	Qualification	Relevant office
Mudassir Yaseen	Manager	ACA	Lahore
Ammara Tanveer	Deputy Manage	ACA	Lahore



# Staff Strength

Positions	Total
Partners	10
Directors	07
Managers	09
Deputy Managers	04
Assistant Manager	04
Supervisors	24
Associates	246
	303




# OUR SERVICE OFFERINGS

Meeting key Market Challenges

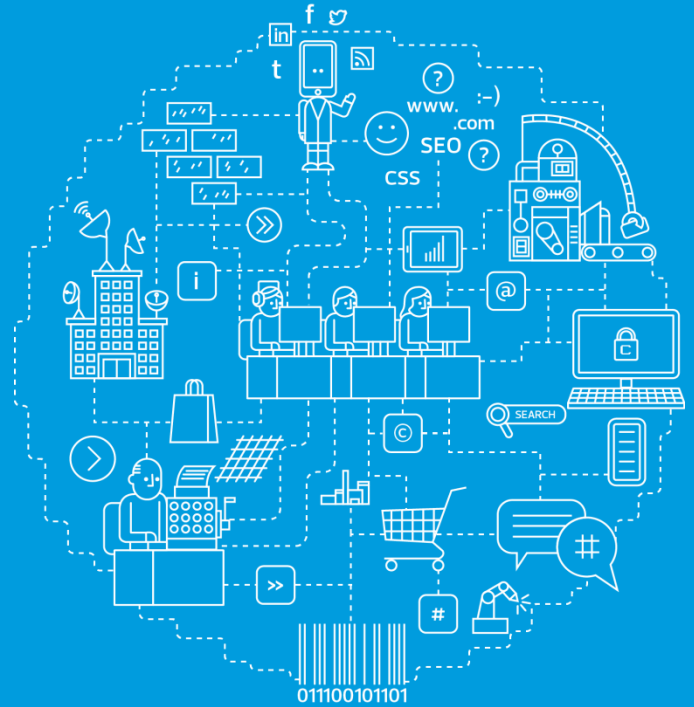
# Range of Services

- Audit and Assurance
- ERP and Information Technology Solutions
- Tax Consulting
- Consulting
  - Performance Management Consulting
  - Human Resource Consulting
  - Business Advisory Services
  - Corporate Finance Advisory
  - Internal Audits and Risk Assessments
  - Survey and Market studies
  - Third Party Validation
  - Community Development
  - Institutional Strengthening and Governance



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EVERY RSM FIRM,  
WHEREVER THEY ARE IN THE  
WORLD, SHARES THE SAME HIGH  
STANDARD OF QUALITY



Collaboration. Understanding. Ideas and insight.