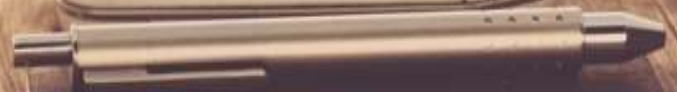


Profile



20 November 2022

Consulting | Assurance | Tax | Corporate

Umair Manzoor & Company
Chartered Accountants

Content

- **About Us**
- **Scope of Work & Methodology**
- **The Team & Its Experience**
- **Proposed Fee**



About Us

Section 01



About Us

Umair Manzoor & Co. Chartered Accountants is a professional services firm offering Audit and Assurance, Risk Advisory, Taxation, Digital Transformation Corporate Advisory, and Consulting Services designed to provide the solutions for the challenges and problems being faced by businesses in rapidly changing business environment.

Our firm has a proven track record in outsourcing, having partnered with **AccountNext LLP** for audit reviews, compilations, and bookkeeping services. Additionally, we have successfully collaborated with **Kreston NBB** and **BDO Dr. Mohammed Al Amri** on LC Audit work and ECL engagements. This diverse experience allows us to bring a wealth of knowledge and best practices to every client interaction, helping them to stay competitive, stakeholder-oriented, and results-focused in an ever-changing market.

To achieve outcomes that make a difference for our clients in this rapidly changing business environment, the firm has built a community of leaders with proven track record of problem solving.

The firm's approach is underpinned by simple mechanics where creative solutions designed by innovative humans through stakeholder input are delivered through technology to achieve sustainable results. Through its continued effort the firm aims to help its clients differentiate themselves by becoming stakeholder oriented and result focused.

About Us



Our Vision

Our vision is to be the natural choice for an independent, high quality professional services provider which is responsive to the needs of the client that has national and global reach and a distinctive reputation. To be the leader of exceptional client service which is responsive to the needs of the client, has national and global reach and a distinctive reputation.

Our Mission

To provide greater choice in professional services market. To deliver a seamless and consistently high quality services at every point of delivery. To ensure that our Firm's talented professionals enjoy a stimulating working environment that is both motivating and distinctive. To be recognized as a leading brand with international scope and as the market leader at partnering clients and each other for mutual success.



Trust

Teaming

Independence

Integrity

Quality

The Services



Audit & Assurance

We provide audit and assurance services to help clients comply with regulatory requirements. Each member of our audit team has more than a decade of experience in audit and assurance.



Taxation

Taxes are complex but it is legal duty of a good corporate citizen to fulfil its duty for filing tax returns. Our team can help clients with their direct as well as indirect tax related matter.



Finance and Accounting

UMCO provides end-to-end services to optimize, standardize, and automate core business processes. Specifically, in the case of F&A BPO, core business processes that revolve around financial planning.

The Services



Risk Advisory

In a volatile and uncertain world, it's clear that the business risk and regulatory issues landscape is changing. UMCO brings together experience across risk management, regulation, tax, controls, compliance and more to help you navigate one - or all - of the phases you'll encounter throughout the risk lifecycle.




Consulting

We deliver bold ideas, empowering technology and meaningful experiences creating real-life results. This is our new equation, and we help you solve for a better tomorrow.



Digital Consulting

We help our clients achieve transformation by helping the organizations adopt technologies that help them face the challenges of digital age.

A background image showing a desk with various office supplies. On the left, there are stacks of pink and yellow sticky notes. In the center, several silver and white pens are arranged. On the right, there are several sheets of paper in blue and orange colors, some overlapping. The overall scene is brightly lit and clean.

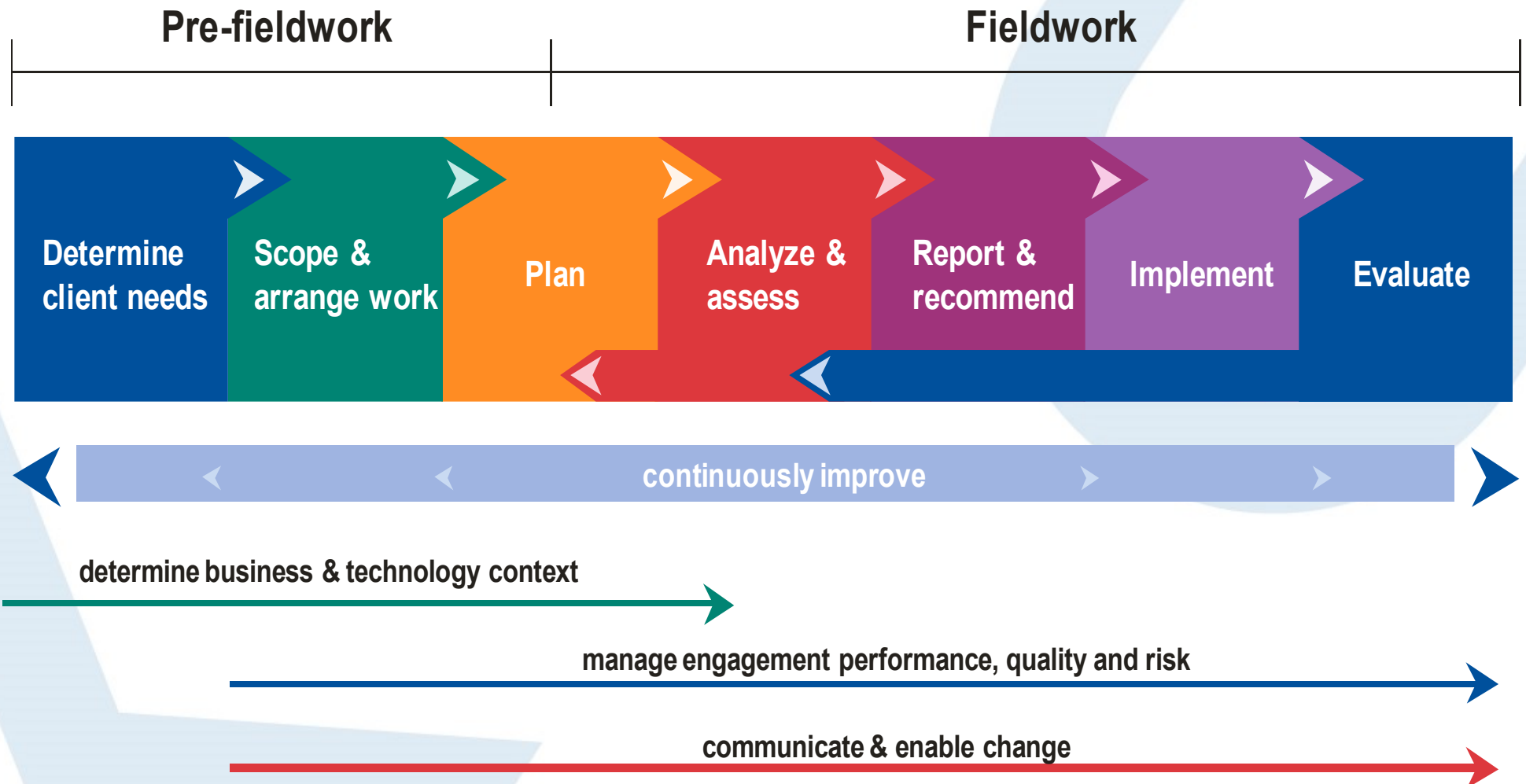
**Scope of Work
&
Methodology**

**Section
02**



Our Methodology

The following diagram illustrates our methodology of approaching an assignment, which will be tailored to exclude the last component shown in the picture below according to the role assigned, in the overall program execution, as part of current mandate.



A white chess king piece stands on a dark, rocky shore. The background is a soft-focus sunset with a warm orange glow from the sun and a blue sky with light clouds. The piece is the central focus, with its crown-like top and tiered neck clearly visible.

**The Team
&
its Experience**

**Section
03**



About The Team

The UMCO is managed by qualified professionals with a diverse working experience across multiple sectors. The quality of the team represents capabilities of the firm. Following is a brief background of team.

UMAIR MANZOOR

Umair Manzoor is a seasoned professional with 11 years of experience within Pakistan North America & Middle East with reputed names such as Deloitte, The City School Pvt. Limited and 786 Investments Limited. He has helped multiple small firms improve Quality as well as achieve compliance with AML Framework. His areas of expertise include assurance, financial modelling, data analytics and digital consulting, As a partner he brings extensive global experience of public accounting and consulting work

SKILLS

Chartered Accountant

English

Assurance

Financial Modeler

LC Audit

CaseWare

ZAID ABID

Zaid Abid is a Chartered Accountant with over 11 years of experience in audit, financial management, and corporate governance. He began his career at Deloitte Yousuf Adil, leading audits for major companies across various sectors. Zaid's expertise extends to financial reporting, tax management, and investment appraisals, gained from key managerial roles in the textile, cement, and plastic industries. As a partner, he combines technical expertise with a strategic, client-focused approach to deliver exceptional audit and assurance services.

SKILLS

Chartered Accountant	English	Finance
Classical Arabic	Assurance	Budgeting

ZUMAIR MANZOOR

Zumair Manzoor (ACCA, M.Com, B.Com) has more than 7 years of experience in helping clients and businesses achieve tax compliance and developing their accounting departments. This experience includes working with an audit firm as well as large enterprises. Such experience has given him ability to provide clients with strategic advice on taxation and accounting matters.

SKILLS

ACCA

English

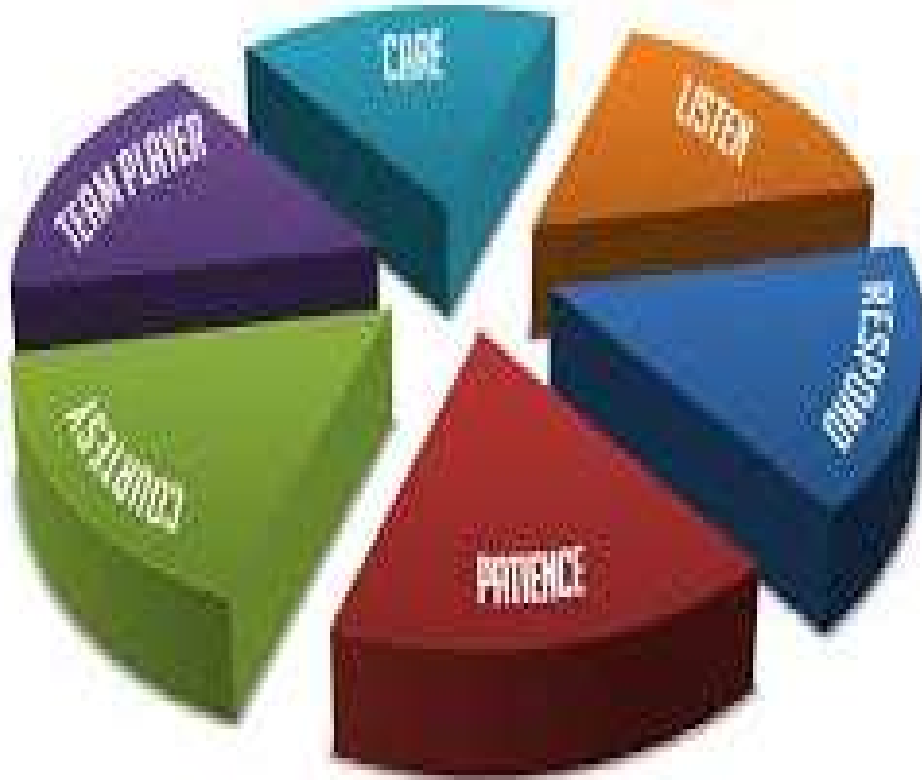
Taxation

M.Com

QBO

Bookkeeping

Client Service Standards



We have a rigorous set of client service standards. These standards are followed throughout the firm to ensure quality service to all our clients.

- Analyze client's needs and professional service requirements and expectation from us.
- Develop client service objectives that will enable us to fulfill our professional responsibilities, satisfy our client's needs, and exceed their expectations. This is followed by developing an appropriate client service plan to achieve these client service objectives.
- Execute the client service plan in a manner, which ensures commitments are met, potential problems are anticipated, and surprises are avoided. Establish effective communications by broadening and strengthening relationships, both internal and external, to enhance client perceptions of the value and quality of our service.

Client Service Standards

- Provide clients with insights on the current condition of their business and make meaningful suggestions for improvement.
- Ensure that any professional, technical, or client-service problem is resolved promptly with timely consultation in an environment of mutual respect.
- Obtain from the client, formally and informally, a regular assessment of our performance.
- Receive fee that reflects the value of services provided and responsibilities assumed and are considered fair and reasonable by our clients.

Our rigorous client service standards are designed to ensure that we fulfil our professional responsibilities to the satisfaction of our clients.



Our Clientele

**Section
04**







Luna Care







Contact Us

Section
05



Contact Us

Karachi Office

Address: Office No: 402, Building on Plot C-1-C,
Main Khayaban-e-Saadi, DHA Phase 7, Karachi.

Telephone: 021 3712 0735

Website: www.umcoca.com



Umair Manzoor

Partner
Audit & Assurance
BPO, and Digital
Consulting
92 311 3110415
966 55 1963 146
1 647 631 4319



Zaid Abid

Partner
Audit & Assurance and
Taxation
92 333 3328559

